

OTRA INFORMACIÓN RELEVANTE AGILE CONTENT, S.A.

Bilbao, a 28 de julio de 2023

Muy señores nuestros,

En virtud de lo previsto en el artículo 17 del Reglamento (UE) nº 596/2014 sobre abuso de mercado y en el artículo 227 de la Ley 6/2023, de 17 de marzo, de los Mercados de Valores y de los Servicios de Inversión, así como en la Circular 3/2020 del segmento BME Growth de BME MTF Equity (en adelante "BME Growth"), ponemos en su conocimiento la siguiente información relativa a AGILE CONTENT S.A.:

OTRA INFORMACIÓN RELEVANTE

Las cuentas consolidadas de Agile Content, S.A. y Sociedades Dependientes se encuentran en proceso de auditoría, y en aras de ofrecer una mayor transparencia y de proveer al mercado de información recurrente sobre las principales magnitudes financieras y estimaciones, la compañía publica el avance de resultados correspondiente al período de enero a junio de 2023 en inglés.

Dicha publicación corrobora la voluntad y firme compromiso de la Sociedad con autoimponerse estándares de actuación acordes con el Código de Buen Gobierno aprobado por la CNMV, yendo más allá de lo que le resulta exigible como Compañía cuyas acciones se encuentran incorporadas a negociación en el segmento BME Growth.

La información comunicada ha sido elaborada bajo la exclusiva responsabilidad de la Sociedad y sus administradores.

Quedamos a su disposición para cuantas aclaraciones consideren oportunas.

Atentamente,

D. Hernán Scapusio Presidente



Results Preview

January - June 2023



July 2023

Results Preview January - June 2023

agile content

Disclaimer / Legal Notice

The following information has been prepared under the sole responsibility of the issuer and its administrators. The information detailed in this report constitutes an advance on the Consolidated Income statement of Agile Content, S.A. and its subsidiaries, corresponding to the period between January and June 2023, and has been prepared based on the unaudited accounting information available to the Board of Directors. Therefore, this information does not replace or is in any way equivalent to the publication of financial information provided for in BME Growth Circular 6/2018.

Information and statements regarding forward-looking statements about Agile Content are not historical facts, are based on numerous assumptions and are subject to risks and uncertainties, many of which are difficult to foresee and are generally beyond the control of Agile Content. In this way, shareholders and investors are warned that these risks could cause actual results and developments to differ significantly from those expressed, implied or projected in the information and future forecasts.

With the exception of the aforementioned financial information, the information and any of the opinions and statements contained in this document have not been verified by independent third parties and, therefore, neither implicitly nor explicitly is any guarantee given regarding the impartiality, precision, completeness or correctness of the information or the opinions and statements expressed in it.

This document does not constitute an offer or invitation to acquire or subscribe shares, in accordance with the provisions of Law 6/2023, of March 17, on Securities Markets and Investment Services and its implementing regulations. Furthermore, this document does not constitute an offer to buy, sell or exchange or a solicitation of an offer to buy, sell or exchange any securities, or a solicitation of any vote or approval in any other jurisdiction.



agile content



Turnover

€50.6M

Var. H1 2022: 9.0%

Agile reaches 9% growth in the first semester in line with guidance set for 2023.

The company achieves this sales figure through organic growth, both in technologies and platform business lines.

In addition, it grows in sales throughout most of the geographies in which it has a presence.



Results Preview January – June 2023

agile content



EBITDA

€5.4M Var. H1 2022: 12.5%

EBITDA grows at a double-digit rate.

EBITDA grows at a faster rate than sales, driven by the company's operating leverage capabilities and the continued materialization of synergies remaining from acquisitions in previous years. All of this highlights the scalability of the business model and the positive impact of the economies of scale achieved.



Results Preview January – June 2023

agile content



*OFCF

€2.2M

Var. H1 2022: 144%

Strong increase in cash generation up to 144% over the figure of the first half of 2022.

In yet another example of the scalability of the operating model, the company continues to strengthen its conversion rate of sales into operating cash while maintaining its investment effort in R&D.

Unaudited data

*EBITDA + R&D cost capitalisation



Results Preview January – June 2023

	\$×.
Net Financial Debt (NFD)	NFD/EBITDA
€22.1M	2.0 x
Var. 31.12.2022: €1.8M	Vs. 31.12.2022: 2.0x
€15.1M Ex. Earn-Outs	1.4x Ex. Earn-Outs

The company consolidates the strength of its financial structure, maintaining debt coverage ratios while increasing its volume of activity.

The sustainability of the operating model has allowed a decrease of Net Financial Debt by €5.5M since the end of the first half of 2022, despite the slight increase produced since the end of 2022 as a result of the increase in activity.

The increase in financial strength is also marked by a noticeable improvement in the NFD/EBITDA ratio from 3.5x at the end of the first half of 2022 to 2.0x at the end of the first half of this year, which coincides with that of the end of the 2022 fiscal year.



Contact

inversores@agilecontent.com